

**Monitoring of the Development plan of "Samruk-Kazyna" JSC for years 2011-2015 for 1 quarter of year 2013**

Description	Units of measurement	2012		2013			1 quarter of 2013		
		fact	plan for year	expected implementation in the year	in % from plan	plan for 1 quarter	fact for 1 quarter	% from plan	
1	2	3	4	5	6	7	8	9	
<b>Macroeconomic indicators</b>									
Consumer Price Index	%	6,8	6,0–8,0	6,0–8,0	0	6,0–8,0	1,9	-68	
Free market price (Brent)	USD per barrel	111,6	90	89	-1	90	113	25	
Exchnage rate KZT to USD	KZT per USD 1 in average for the year	149,1	148,5	148,5	0	148,5	150,7	1	
Real growth of GDP to previous year	%	105	106	106	0	106	105	-1	
<b>Strategic key performance indicators (KPI) on the group of the Fund</b>									
<b>Financial KPIs</b>									
Net profit	KZT billion	628,4	580,0	555,0	-4	157,1	172,3	10	
EBITDA margin	%	19,3	18,6	19,4	4	16,9	22,2	32	
<b>Social KPIs</b>									
Annual manpower turnover	%	10,5	14	14	0	14	2,4	-83	
Amount of industrial accidents per thousand people	accident/thousand people	0,43	0	0,14	-	0	0,14	-	
<b>Consolidated financial indicators</b>									
<b>General revenues</b>									
Revenues from core activity	KZT billion	4 948,7	5 282,2	5 094,1	-4	1 285,4	1 183,6	-8	
Revenues from core activity	KZT billion	4 733,8	5 148,9	4 957,4	-4	1 217,9	1 150,6	-6	
Revenue from sale, interest profit and other financial profit (for the subsidiaries of financial segment on their core activity), other profit	KZT billion	4 705,9	5 117,9	4 926,4	-4	1 210,1	1 143,3	-6	
State subsidies	KZT billion	27,9	31,0	31,0	0	7,9	7,3	-7	
<b>Revenues from non-core activity</b>									
Financial revenue	KZT billion	214,9	133,3	136,7	3	67,5	33,0	-51	
Other	KZT billion	93,7	51,9	61,9	19	13,0	22,1	70	
Other	KZT billion	121,2	81,4	74,8	-8	54,5	10,9	-80	
<b>General costs for current activity</b>									
Net cost of sold production / services	KZT billion	4 645,9	4 852,7	4 717,8	-3	1 167,4	1 106,4	-5	
Operation costs from bank and financial activity	KZT billion	3 418,4	3 905,7	3 763,1	-4	931,3	828,2	-11	
General and administrative expenses	KZT billion	3 418,4	3 905,7	3 763,1	-4	931,3	828,2	-11	
Costs of transportation and sale	KZT billion	302,6	52,4	40,8	-22	28,1	63,3	125	
Financial costs	KZT billion	302,6	52,4	40,8	-22	28,1	63,3	125	
Other	KZT billion	302,6	52,4	40,8	-22	28,1	63,3	125	
<b>Gross profit</b>									
Net profit / (loss) prior to the deduction of the minority share	KZT billion	1 304,4	1 243,2	1 194,3	-4	286,6	315,3	10	
Net profit / (loss)	KZT billion	598,8	532,7	492,9	-7	122,5	159,4	30	
Share in profit / (loss) of the organizations on equity method	KZT billion	534,0	439,8	438,5	0	109,0	168,5	55	
Profit/(loss) from discontinued operations	KZT billion	202,4	0,0	-2,4	-	0,0	-2,4	-	
Income tax expenses	KZT billion	247,7	217,3	195,6	-10	56,7	52,1	-8	
Minority share	KZT billion	163,0	72,0	61,7	-14	13,1	18,9	45	
Dividends to the shareholder (Government)	KZT billion	168,2	9,1	9,1	0	0,0	0,0	-	

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<b>General development expenses (investments)</b>	KZT billion	<b>1 695,1</b>	<b>2 166,2</b>	<b>2 121,3</b>	<b>-2</b>	<b>276,1</b>	<b>199,1</b>	<b>-28</b>	
Investment projects	KZT billion	811,1	1 068,7	1 068,7	-3	153,0	121,0	-21	
Acquisition of the equity interest	KZT billion	430,4	489,9	479,6	-2	30,7	20,3	-34	
Maintenance of industrial assets and other fixed assets directly participating in the process of production activity of the subsidiary	KZT billion	423,0	558,3	529,7	-5	84,1	55,5	-34	
Other	KZT billion	30,6	49,2	43,3	-12	8,2	2,3	-72	
<b>Allocation of borrowed means</b>	<b>KZT billion</b>	<b>263,6</b>	<b>398,1</b>	<b>398,1</b>	<b>0</b>	<b>249,7</b>	<b>79,9</b>	<b>-68</b>	
<b>Sources of financing</b>	<b>KZT billion</b>	<b>1 715,1</b>	<b>2 116,9</b>	<b>2 030,2</b>	<b>-4</b>	<b>315,5</b>	<b>472,0</b>	<b>50</b>	
equity capital (net profit - dividends to the shareholder + depreciation)	KZT billion	460,2	998,3	995,6	0	240,3	261,7	9	
contributions to the authorized capital at the expense of Republican budget	KZT billion	12,0	22,4	9,2	-59	0,0	0,0	-	
<b>Borrowed means and debt liabilities for relevant period, including:</b>	<b>KZT billion</b>	<b>1 242,9</b>	<b>1 096,2</b>	<b>1 025,4</b>	<b>-6</b>	<b>75,2</b>	<b>210,3</b>	<b>180</b>	
from National Fund	KZT billion	272,9	375,0	304,2	-19	0,0	135,1	-	
external loans (within the group of the Fund)	KZT billion	954,7	721,2	721,2	0	75,2	75,2	0	
other	KZT billion	15,3	0,0	0,0	-	0,0	0,0	-	