

**Monitoring of the Development plan of "Samruk-Kazyna" JSC for years 2011-2015 for 1 half of year 2013**

Description	Units of measurement	2012		2013			1 half of 2013		
		fact	plan for year	expected implementation in the year	in % from plan	plan for 1 half	fact for 1 half	% from plan	
1	2	3	4	5	6	7	8	9	
<b>Macroeconomic indicators</b>									
Consumer Price Index	%	6,8	6,0–8,0	6,0–8,0	0	6,0–8,0	2,7	-55	
Free market price (Brent)	USD per barrel	111,6	90	89	-1	90	107,5	19	
Exchnage rate KZT to USD	KZT per USD 1 in average for the year	149,1	148,5	148,5	0	148,5	150,9	2	
Real growth of GDP to previous year	%	105,0	106,0	106,1	0	106,0	105,1	-1	
<b>Strategic key performance indicators (KPI) on the group of the Fund</b>									
<b>Financial KPIs</b>									
Net profit	KZT billion	628,4	579,97	607,1	5	273,06	283,28	4	
EBITDA margin	%	19,3	18,65	19,40	4	17,15	22,20	29	
<b>Social KPIs</b>									
Annual manpower turnover	%	10,5	14	14	0	14	9,3	-34	
Amount of industrial accidents per thousand people	accident/thousand people	0,43	0	0,23	-	0	0,23	-	
<b>Consolidated financial indicators</b>									
<b>General revenues</b>									
Revenues from core activity	KZT billion	4 948,7	5 282,2	4 991,6	-6	2 538,5	2 328,6	-8	
Revenue from sale, interest profit and other financial profit (for the subsidiaries of financial segment on their core activity), other profit	KZT billion	4 733,8	5 148,9	4 833,2	-6	2 451,4	2 250,2	-8	
State subsidies	KZT billion	27,9	31,0	29,0	-7	15,6	14,5	-7	
<b>Revenues from non-core activity</b>									
Financial revenue	KZT billion	214,9	133,3	158,4	19	87,1	78,4	-10	
Other	KZT billion	93,7	51,9	83,6	61	26,4	45,5	72	
Other	KZT billion	121,2	81,4	74,8	-8	60,7	32,9	-46	
<b>General costs for current activity</b>									
Net cost of sold production / services	KZT billion	4 645,9	4 852,7	4 619,7	-5	2 352,9	2 161,5	-8	
Operation costs from bank and financial activity	KZT billion	3 418,4	3 905,7	3 499,8	-10	1 893,6	1 598,5	-16	
General and administrative expenses	KZT billion	3 418,4	3 905,7	3 499,8	-99	1,3	0,0	-100	
Costs of transportation and sale	KZT billion	334,0	367,0	372,9	2	170,4	166,2	-2	
Financial costs	KZT billion	377,2	343,4	331,1	-4	162,9	152,9	-6	
Other	KZT billion	208,3	181,2	213,6	18	90,4	112,7	25	
<b>Gross profit</b>									
Operation profit/(loss)	KZT billion	302,6	52,4	202,2	286	34,4	131,4	282	
Share in profit / (loss) of the organizations on equity method	KZT billion	1 304,4	1 243,2	1 333,4	7	557,8	651,7	17	
Profit/(loss) from discontinued operations	KZT billion	598,8	532,7	629,4	18	224,6	332,7	48	
Income tax expenses	KZT billion	534,0	439,8	519,3	18	217,1	278,7	28	
Net profit / (loss) prior to the deduction of the minority share	KZT billion	202,4	0,0	-4,2	-	0,0	-4,2	-	
Minority share	KZT billion	247,7	217,3	225,2	4	100,7	114,6	14	
<b>Net profit / (loss)</b>									
Dividends to the shareholder (Government)	KZT billion	163,0	72,0	54,8	-24	28,9	21,1	-27	
Net profit / (loss)	KZT billion	628,4	580,0	607,1	5	273,1	283,3	4	

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<b>General development expenses (investments)</b>	KZT billion	<b>1 695,1</b>	<b>2 166,2</b>	<b>2 075,0</b>	-4	<b>663,9</b>	<b>581,7</b>	-12	
Investment projects	KZT billion	811,1	1 068,7	1 176,7	10	396,8	328,4	-17	
Acquisition of the equity interest	KZT billion	430,4	489,9	363,6	-26	32,7	83,8	156	
Maintenance of industrial assets and other fixed assets directly participating in the process of production activity of the subsidiary	KZT billion	423,0	558,3	473,4	-15	211,6	155,0	-27	
Other	KZT billion	30,6	49,2	61,2	24	22,8	14,6	-36	
<b>Allocation of borrowed means</b>	KZT billion	<b>263,6</b>	<b>398,1</b>	<b>281,3</b>	-29	<b>256,0</b>	<b>212,9</b>	-17	
<b>Sources of financing</b>	KZT billion	<b>1 715,1</b>	<b>2 116,9</b>	<b>1 958,0</b>	-8	<b>570,2</b>	<b>1 096,8</b>	92	
equity capital (net profit - dividends to the shareholder + depreciation)	KZT billion	460,2	998,3	598,0	-40	468,8	454,3	-3	
contributions to the authorized capital at the expense of Republican budget	KZT billion	12,0	22,4	9,3	-58	0,0	9,3	-	
<b>Borrowed means and debt liabilities for relevant period, including:</b>	KZT billion	<b>1 242,9</b>	<b>1 096,2</b>	<b>1 350,7</b>	23	<b>101,4</b>	<b>633,2</b>	<b>524</b>	
from National Fund	KZT billion	272,9	375,0	471,6	26	0,0	402,9	-	
external loans (within the group of the Fund)	KZT billion	954,7	721,2	879,1	22	101,4	230,3	127	
other	KZT billion	15,3	0,0	0,0	-	0,0	0,0	-	