

Monitoring execution of the Development Plan of "Samruk-Kazyna" JSC for 2014-2018 for Q2 2014

Direct ion	Group of KPI/ indicat ors	Sub- group of KPI/ indicat	KPI/indi cators	Name	Unit of measure	2013	2014			Q2 2014		
						Fact	Plan for a year	Expected performance	Deviation from the plan, %	Plan	Fact	Deviation from the plan, %
1	2	3	4	5	6	7	8	9	10	11	12	13
01				Macroeconomic indicators								
	01			Consumer price index	%	4.8	6,0-8,0	6,0-8,0	0	6,0-8,0	6,0-8,0	
	02			World oil price (Brent)	USD per barrel	108.9	90	108	20	90	108.5	21
	03			Exchange rate of KZT against USD	KZT per \$ 1 on average per year	152.13	153	182	19	153	176.4	15
	04			Real GDP growth, in % to the previous year	%	106	106	106	0	106	106	0
02				Strategic key performance indicators (KPI) for the group of the Fund								
	01			Financial KPI								
		01		Net income	KZT bln.	653.8	575.2	473.5	-18	231.0	272.2	18
		02		EBITDA margin	%	21.3	22.4	19.5	-13	20.6	23.4	14
	02			Social KPI								
		02		Annual staff turnover	%	17.0	14	14	0	14	9.0	-36
		03		Number of production accidents per thousand people	event/ thousand people	0.43	0	0.16	-	0	0.16	
03				Consolidated financial indicators								
	06			Total income	KZT bln.	5 216.1	4 649.4	5 592.4	20	2 130.2	2 602.7	22
		10		Operating income	KZT bln.	5 031.3	4 534.9	5 207.2	15	2 076.9	2 496.7	20
			01	Income from sale, interest income and other financial income (for the subsidiaries of financial segment by their basic activity), other income	KZT bln.	5 002.3	4 506.4	5 175.2	14.8	2 061.1	2 481.2	20.4
			02	State Subsidies	KZT bln.	29.0	28.5	31.9	12	15.9	15.5	-2
		20		Nonoperating income	KZT bln.	184.8	114.4	385.2	237	53.3	106.0	99
			01	Financial income	KZT bln.	93.9	83.5	103.4	24	42.7	60.1	41
			99	Other	KZT bln.	90.9	30.9	281.8	812	10.6	45.8	332
	07			General current operating expenses	KZT bln.	4 775.8	4 238.5	5 326.8	26	1 987.2	2 369.8	19
		01		Net cost of production / service sold	KZT bln.	3 603.0	3 278.2	3 807.7	16.2	1 522.0	1 752	15.1
		03		General and administrative expenses	KZT bln.	362.4	389.4	398.4	2	190.1	168.0	-12
		04		Transport and sale expenses	KZT bln.	347.5	331.8	435.7	31	158.7	191.1	20
		05		Financial expenses	KZT bln.	230.9	230.5	307.1	33	109.3	139.0	27
		99		Other	KZT bln.	232.0	8.5	377.9	4 346	7.2	119.8	1 564
	08			Gross income	KZT bln.	1 428.3	1 256.7	1 399.5	11	555.0	744.9	34
	09			Operation income "+"/ Loss "-"	KZT bln.	718.4	535.5	565.4	6	206.2	385.7	87

Direction	Group of KPI/ indicators	Sub-group of KPI/ indicator	KPI/indicators	Name	Unit of measure	2013	2014			Q2 2014		
						Fact	Plan for a year	Expected performance	Deviation from the plan,%	Plan	Fact	Deviation from the plan, %
1	2	3	4	5	6	7	8	9	10	11	12	13
	10			Share in income/loss of organizations considered on equity method	KZT bln.	540.0	436.1	524.0	20	218.3	229.6	5
	12			Income / loss from discontinued activity	KZT bln.	-1.9	0.0	0.0	-	0.0	0.0	
	13			Income tax loss	KZT bln.	259.1	194.1	198.0	2	90.9	119.8	32
	20			Net income/(loss) including minority share	KZT bln.	719.4	653.0	591.6	-9	270.4	342.6	27
	30			Minority share	KZT bln.	65.6	77.7	118.1	52	39.5	70.4	78
	40			Net income / (loss)	KZT bln.	653.8	575.2	473.5	-18	231.0	272.2	18
	50			Dividends to Shareholder (Government)	KZT bln.	9.1	9.1	9.1	0	0.0	0.0	
	80			Total development loss (investment)	KZT bln.	1 772.4	1 854.9	1 976.2	7	466.2	453.7	-3
		01		Investment projects	KZT bln.	905.1	1 092.4	1 051.4	-4	480.7	292.1	-39
		03		Equity acquisition	KZT bln.	343.2	227.6	365.0	60	222.4	270.7	22
		04		Maintaining of production assets and other fixed assets directly participating in production activity of the subsidiaries	KZT bln.	489.3	486.0	559.8	15	181.4	161.3	-11
		99		Other	KZT bln.	34.8	48.9	18.8	-62	18.0	0.3	-98
	90			Issue of borrowed funds	KZT bln.	155.0	503.4	210.8	-58	467.7	54.7	-88
	04			Source of financing	KZT bln.	2 660.7	2 680.6	2 567.6	-4	1 659.2	1 054.6	-36
	01			equity capital (net income -dividend to Shareholder + depreciation)	KZT bln.	999.3	1 286.8	913.9	-29	676.6	473.7	-30
	02			Contribution to the authorized capital of the Fund at the expense of national budget	KZT bln.	39.3	54.9	54.9	0	54.9	54.5	-1
	03			Borrowed funds and debt liabilities for relevant period, including:	KZT bln.	1 621.8	1 338.9	1 598.7	19	927.7	526.4	-43
		01		<i>from the republican budget</i>	KZT bln.	9.0	18.9	18.9	0	18.9	18.9	0
		02		<i>from National Fund</i>	KZT bln.	485.6	397.0	385.8	-3	376.9	205	-46
		03		<i>external borrowings (outside the group of the Fund)</i>	KZT bln.	1 127.2	922.9	1 194.0	29.4	531.9	302.5	-43